

### Initial Situation:

Quite often experts and managers contact us for individual help in their career planning. Above a certain job level it can become cumbersome to do the necessary self-marketing, and using a network of consultants is useful.

In that case, we reverse the usual process and look for the company that would be the right fit for the candidate. We work with the candidates to specify the goals and point out possible areas for individual advancement.

## Cluster Marketing



As part of our active support of candidates, we provide you with the profiles of highly motivated and appropriately trained individuals. If both sides are interested in a personal meeting, we coordinate the interviews and assist in the recruitment process.

We also have an online candidates database with several thousand profiles; constantly updated and during the first part of the process completely anonymous for both sides. You can search for suitable employees on a local and international level, and then send us a request for their full resumes.

We will always check back with the candidate about their fit and interest and, if the feedback is positive, forward you the application documents so you can handle the application process. Since in this case the time-consuming research and contacting is not necessary, the success-based fee is 20% of the candidate's yearly income in case of a hire.

Any potential travel expense the candidates might incur will be cleared with you in advance, and the bills then forwarded to you.

\* The prices are net prices, the value added tax will be added.  
The fee includes all administrative cost as well as covers all hours put into the project.

Founded in 1981, **top-jobs-europe Consulting GmbH** benefits from 35 years of consulting experience. We assist companies and corporations worldwide in their targeted search for specialist personnel and managers. For that, we offer the full range of HR-Services, including personnel recruiting, HR-development and marketing – always individually tailored to the specific needs of the client and the position in question

### Did we catch your interest?

Mrs. **Gitta Svoboda**, **Executive Managing Partner**, is looking forward to getting to know you and discuss your questions, requirements or suggestions, and will be happy to visit your company:

**Telephone+49810277710-31 | Mobil+491728599380 | E-Mail [g.svoboda@top-jobs-europe.de](mailto:g.svoboda@top-jobs-europe.de) | [www.top-jobs-europe.de](http://www.top-jobs-europe.de)**